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DR. SREEDHAR BEVARA

AUTHOR & CEO, BMR INNOVATIONS

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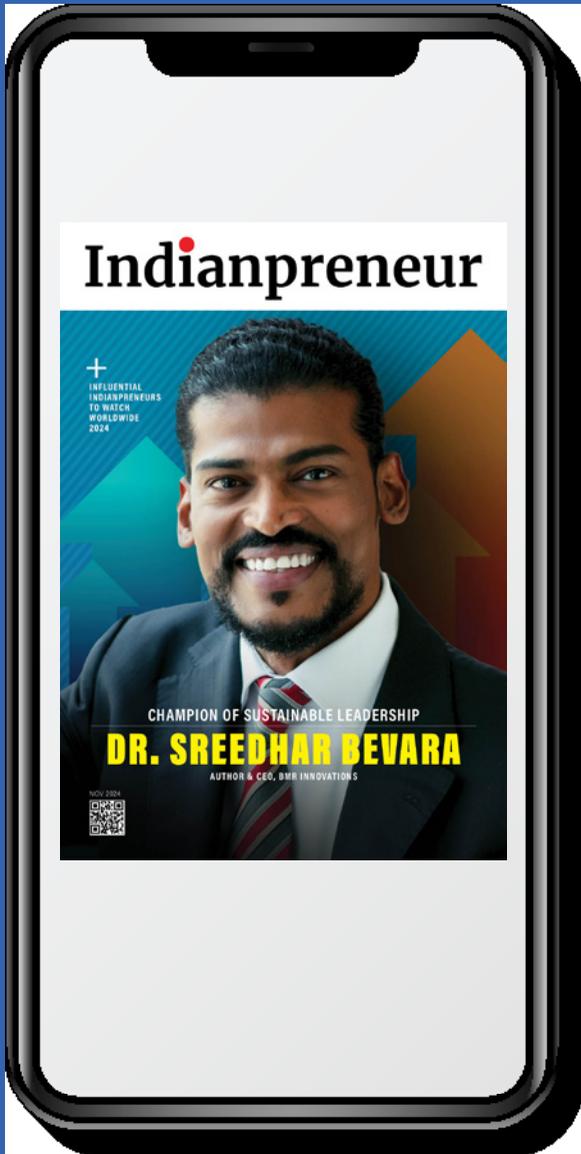
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FROM STARTUPS TO GLOBAL GIANTS

The ascent of Indian entrepreneurs on the global stage marks a remarkable shift, fueled by bold ideas, resilience, and relentless pursuit of innovation. From humble beginnings to becoming industry giants, these leaders have demonstrated the global potential of Indian talent and vision. Their journeys serve as inspiration to millions and show how Indian businesses are reshaping the dynamics of international markets.

One of the most prominent examples is Satya Nadella, the CEO of Microsoft. Although not an entrepreneur in the strictest sense, his leadership illustrates the influence of Indian-born leaders on multinational corporations. Under Nadella's stewardship, Microsoft embraced a growth mindset, transitioning into cloud computing and AI, which re-established the company as a tech powerhouse. Nadella's vision and cultural sensitivity reflect how Indian values and insights are transforming Western business practices, creating inclusive and adaptive organizations.

The world of technology startups also boasts several prominent Indian-origin entrepreneurs, with Sundar Pichai at Alphabet and Shantanu Narayen at Adobe leading the charge. Both are known for their commitment to user-centric innovation and efficient growth, contributing to their firms' expansions globally. Their paths reflect the unique ability of Indian entrepreneurs to fuse strong technical foundations with empathetic leadership, a combination that is increasingly valuable in today's tech-driven world.

On the startup front, companies like Freshworks, founded by Girish Mathrubootham, have disrupted global software markets from their Indian base. Freshworks' rise in the highly competitive SaaS industry is a testament to Indian entrepreneurship's potential to compete with Silicon Valley. By focusing on customer experience and affordable pricing, Freshworks has grown rapidly, making its debut on the Nasdaq in 2021. This achievement underscored that Indian startups can go global, not just as niche providers, but as mainstream players setting benchmarks.

Another striking example is Byju Raveendran, the founder of ed-tech unicorn BYJU'S. What began as a modest venture providing math tutoring has evolved into one of the world's largest ed-tech companies.

Through acquisitions and cutting-edge technology, BYJU'S has expanded internationally, addressing educational needs from K-12 to competitive exams, a clear indication of the impact Indian companies can have globally. BYJU'S success shows how Indian entrepreneurs are leveraging digital platforms to solve universal problems, from access to education to personalized learning.

Similarly, the fintech space has seen exponential growth led by Indian innovators. Paytm, founded by Vijay Shekhar Sharma, disrupted India's digital payment landscape and is now exploring markets beyond India. Paytm's story exemplifies how Indian fintech startups have the capacity to influence global financial ecosystems, thanks to the deep understanding of digital transformation in emerging markets. Companies like these prove that India's tech-savvy population and rapidly expanding digital infrastructure can serve as a model for other emerging economies.

Moreover, Indian entrepreneurs are advancing in other areas, such as healthcare, green tech, and consumer goods. For instance, Kiran Mazumdar-Shaw's Biocon has established itself as a leader in biopharmaceuticals, providing affordable healthcare solutions worldwide. Biocon's commitment to affordability and quality shows that Indian companies can lead in sectors that directly improve lives globally, positioning India as a contributor to health and well-being worldwide.

The journey of Indian entrepreneurs from startups to global giants underscores a few common themes: resilience, an eye for opportunity, and a deep understanding of diverse markets. These leaders carry with them a blend of traditional Indian values and a global mindset, allowing them to navigate challenges with agility and an inclusive approach. In a world that increasingly values adaptability and innovation, Indian entrepreneurs are proving their mettle as pioneers, leading companies that not only compete with, but often surpass, the global giants.

As we look to the future, Indian entrepreneurs are likely to further cement their place on the world stage, driving innovations and setting trends that resonate globally. Their success stories remind us of the possibilities that arise when ambition meets opportunity, and how Indian ingenuity continues to make a significant mark worldwide.

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INFLUENTIAL INDIANPRENEURS TO WATCH WORLDWIDE 2024

A CELEBRATION OF VISION AND IMPACT

In this special issue of Global Indian Business Leaders 2024, we proudly present an elite selection of trailblazers whose work exemplifies the power and influence of Indian leadership across global markets. Each leader featured here has not only achieved remarkable success but has also made significant contributions toward shaping the industries they represent. Through innovative thinking, resilience, and strategic foresight, these individuals stand as symbols of India's growing impact on the world stage.

Our selection process focused on leaders who excel in creating long-term value, embracing digital transformation, championing sustainability, and fostering inclusive growth. We meticulously evaluated a diverse pool of Indian-origin executives and entrepreneurs across sectors, including technology, finance, healthcare, education,

and more. Each leader was assessed based on their business achievements, global impact, and commitment to industry evolution.

To ensure a holistic view, we analyzed multiple dimensions, such as their innovation initiatives, leadership philosophy, and influence on industry standards. We also considered their roles in mentoring emerging talent and promoting diversity in the global workforce. Our criteria reflect the qualities we believe define a new era of Indian leadership—one rooted in adaptability, visionary thinking, and a commitment to meaningful progress.

Through their remarkable journeys, these leaders embody the spirit of global entrepreneurship and resilience. We invite you to explore the stories and achievements of these inspiring individuals, who continue to break boundaries and elevate Indian business influence worldwide.



Nitin Navish Gupta
CEO

Aster DM Healthcare
asterdmhealthcare.com
Dubai, UAE

Nitin is currently the CEO of Aster Clinics and Head of M&A, Aster Saudi Arabia. Earlier, Nitin was the CEO of Aster & Access Clinics, GCC. In his earlier role, Nitin was Director, Cardiovascular (CV) and Terumo Aortic (TA) at Terumo India.



Sreedhar Bevara
CEO

BMR Innovation
bmrinnovations.com
Dubai, India, US

Sreedhar Bevara is an Alum of IIM Ahmedabad, former General Manager at Panasonic Corporation, Senior Corporate Executive, Author of leadership bestseller Moment of Signal, Contributor to Forbes and Motivational Speaker at elite organisations including IIMs, IITs and American Universities. His two and half decade diverse experience in the APAC region with an accountable expertise in the segments of consumer goods, electronics, business solutions, media, hospitality and retail commerce.



Anubhav Dubey
CEO

Chai Sutta Bar
chaisuttabarindia.com
Dubai

Chai Sutta Bar is a rapidly growing Tea-Chain, founded in 2016. Anubhav Dubey is young and passionate entrepreneurs. He is an influencer.



Harish Sakthi
CEO

Global Corp Logistics
globalcorplogistics.com
Oman

Harish Sakthi has almost two decades of global experience in delivering unique services in the logistics industry by leveraging technology. Having a degree in Management, Honors Diploma in Computer Science, Certified Quality Management professional with a great passion for new technology. In 2009, he came along with a group of logistics experts, to establish GCL — Global Corp Logistics LLC. He and his team saw a clear need gap in the freight forwarding and warehousing industry in Oman, and a distinct opportunity to excel in this space.



Sachin Mithal
Head of Hitachi, Ltd. & Vice President,
Leader of Global Business Services

Hitachi
hitachi.com
US and Japan

Reporting to Chief Transformation Officer, led the transformation of Global Business Services (GBS) across Hitachi. Sachin Mithal, a Japan-US-India Business Builder.



Achintya Acharya
President

HTL Japan
htlco.co.jp
Tokyo, Japan

Achintya is an expert in Semiconductors, Flat panel display, 3D printers, Digital transformation, AI Digital manufacturing & its software development. After pursuing his Bachelor's degree at IIT, BHU in Varanasi in electronics and electrical engineering, he went ahead to complete his master's in Control systems and Instrumentation from IIT Delhi. Established HTL Co. in Japan in 1994.



Sasi Kumar
CEO

Omani Gulf Food Company
omanioil.net
Oman

Sasi has worked with some prominent companies like The Coca-Cola Company, Radico SPS UK and joined Omani Vegetable Oils & Derivatives Co.in 2007

COVER STORY



Author & CEO,
BMR Innovations

Dr. Sreedhar Bevara

CHAMPION OF SUSTAINABLE LEADERSHIP

Some individuals rise to the heights of their dreams and carve their path to success through sheer determination and self-belief. They overcome obstacles and set extraordinary benchmarks, becoming legends in their own right. One such inspiring figure is Sreedhar Bevara, who has journeyed from being a street vendor to becoming a celebrated corporate leader, TEDx

speaker, and internationally recognized author. As the CEO of BMR Innovations, he exemplifies exceptional leadership, creativity, and strong interpersonal skills, driving the organization in the path toward greater achievements.

FROM THE SCRATCH

Born in the village of Vantharam in Andhra Pradesh, India, Sreedhar Bevara's early

life was defined by hardship and adversity. Raised in a modest family grappling with the challenges of poverty and alcoholism, he was compelled to shoulder responsibilities beyond his years. Alongside his elder brother Murali, who later played a pivotal role in shaping his destiny, Bevara navigated this difficult period, which ultimately forged his resilient character and set the foundation for his extraordinary journey.

Struggling academically and facing setbacks during his intermediate exams, Bevara took on various humble roles such as milk vendor, waiter, and part-time worker at a poultry shop, for over a decade. But thanks to his supportive brother Murali's vision and efforts to establish himself professionally, Bevara eventually left these jobs to return to full-time education at the age of 26. This marked the beginning of his second chance at a constructive life, culminating in earning an MBA, which paved the way for his entry into the corporate world.

JOURNEY TOWARDS BMR INNOVATIONS

Bevara's corporate career began with a challenging sales role that required him to quickly master the art of understanding customer needs and building relationships. His natural ability to connect with people and solve problems soon garnered him recognition, enabling him to advance in various roles across industries such as media, automobiles, consumer goods, and consulting.

A turning point in Sreedhar Bevara's career came in 2011 when he joined Panasonic as General Manager for the Middle East & Africa region. Here, he seamlessly blended his

expertise in sales and management with his passion for leadership, motivating his team to achieve outstanding results.

Driven by a commitment to personal growth, he furthered his education by completing an MBA and the General Management Programme (GMP) from IIM Ahmedabad, expanding his strategic vision and leadership skills. Leveraging his extensive business acumen and experience leading various organizations, Bevara eventually took on the role of CEO at BMR Innovations.

BMR INNOVATIONS IN A NUTSHELL

BMR Innovations is an Indo-Dubai based global Management & Tech consultancy firm conceived originally by his brother Murali - a reputed corporate finance professional and lawyer - also known as BMR. Dedicated to engineering the future by uniting expertise and innovation for sustainable solutions across various sectors, as a consultancy, they go beyond traditional strategies by focusing on strategic technology and leveraging data-driven insights to address complex business challenges. Their comprehensive services include business strategy, finance, marketing, education advisory, human resources, engineering, and foreign investment. With a strong presence in the

MR. BEVARA UNDERSCORES THE NECESSITY OF REMAINING CONNECTED TO ONE'S PURPOSE, ADVOCATING FOR A GENUINE DESIRE TO MAKE A POSITIVE IMPACT ON THE LIVES OF OTHERS AND THE WIDER COMMUNITY



Sreedhar Bevara credits his brother Murali (BMR) as his greatest mentor for all his success.

Asia Pacific region, BMR's consultants work closely with top-level management of both governments and MNCs to analyze business problems, develop hypotheses, and deliver actionable recommendations, ensuring tangible value and sustained impact for their clients.

NAVIGATING CHALLENGES AND INSPIRING GROWTH

Running a company has never been an easy task, whether in the past or present. To gain insights into the challenges faced and strategies employed in this pursuit, we spoke with

Dr. Bevara. Reflecting on the complexities of leading a business today, he remarked, "Running a company is like living in a perpetual state of 'ING'—a constant, unending struggle, whether the days are good or bad. Every day brings new challenges, and the goal is not only to sustain the business for today but to ensure its growth and resilience for tomorrow, despite uncertainties."

When asked about the primary objective behind his commitment to building a successful company, Dr. Bevara shared, "The inspiration to overcome these challenges comes from my late brother

Murali's dream of creating at least 500 livelihoods—a goal we often discussed especially when his condition was getting critical. Taking that vision forward, I am now focused on a journey that goes beyond a single purpose, aiming to create more resources and opportunities."

Expanding on this point, Dr. Bevara explained that this philosophy has led him to diversify their efforts into various fields, such as management consulting, engineering consulting, and leadership development. However, the central mission remains the same: to nurture and develop leadership across corporate sectors.

DR. SREEDHAR BEVARA'S MANTRA FOR SUCCESS

Continuing the conversation, Dr. Bevara shared his motivational mantra and advice for aspiring leaders, emphasizing the transformative power of manifestation, hard work, consistency, and a clear sense of purpose. His guiding principle is encapsulated in the phrase "Rise Above and Deliver Beyond."

For Bevara, "Rise Above" signifies a commitment to overcoming circumstances, no matter how challenging they may appear. He views obstacles not as roadblocks but as



opportunities for personal growth. Meanwhile, “Delivering Beyond” reflects the importance of fulfilling commitments sustainably, ensuring that every delivery provides a valuable solution.

Mr. Bevara underscores the necessity of remaining connected to one’s purpose, advocating for a genuine desire to make a positive impact on the lives of others and the wider community. He believes that purpose-driven leaders are not only more effective but also more inspiring, as they strive toward a higher goal that benefits those around them.

CREATIVITY AND LEADERSHIP

Creativity is a central pillar of Sreedhar Bevara’s achievements, as demonstrated by his acclaimed books, “Moment of Signal”, “The Roaring Lambs, and “Netritva Kaushal Ki Asli Shakti” which provide unique insights into leadership and personal growth. His work has been recognised by many top leaders including Prime Minister Narendra Modi. His knack for translating life experiences into valuable lessons highlights his creative mindset. He has also received an

honorary doctorate of industry from AIMRI and the European International University, Paris for his exceptional contributions to consumer tech, innovation, and business excellence.

In his role as an Innovation Council Advisor to the Government of Goa, Bevara’s innovative thinking has made significant contributions to policy-making and strategic initiatives aimed at youth empowerment, showcasing his versatility.

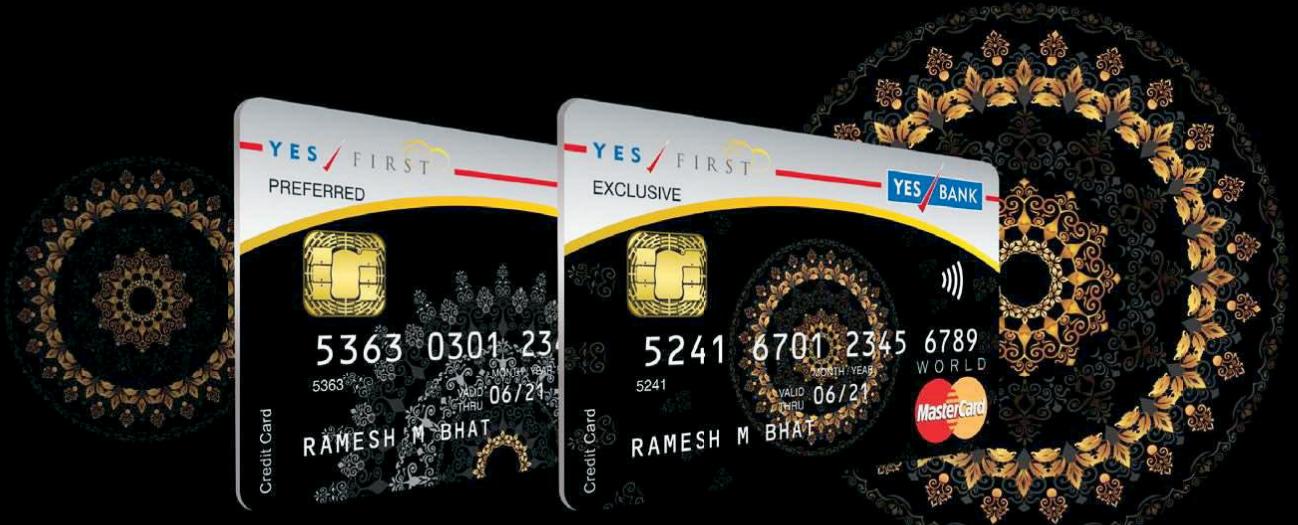
His interpersonal skills further enhance his effectiveness, enabling him to build strong relationships with diverse stakeholders and communicate effectively across various roles. This was particularly evident during negotiations with partners in Southeast Asia and in his engagement with both young and seasoned leaders at prestigious institutions such as IIMs, IITs, BITS, top foreign universities, and multinational corporations.

Finally, Dr. Bevara’s ability to mobilize NRIs for participation in the recent Indian elections reflects his influential leadership style and capacity to inspire meaningful action on a broader scale.



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NITIN NAVISH GUPTA

CEO - Aster DM Healthcare

Amidst global economic uncertainty, increasing and ageing populations, a rise in non-communicable diseases, and the challenges of climate change, one thing remains clear—the urgent need to prioritize and invest in our health systems. Institutes like Aster DM Healthcare are playing a pivotal role in strengthening healthcare infrastructure and guiding us through complex health challenges. However, this progress would not be possible without visionary leaders such as Nitin Navish Gupta, who steer these healthcare giants toward providing the best prevention and management solutions for society.

FROM THE SCRATCH

Nitin Navish Gupta, the CEO of Aster DM Healthcare, is a visionary leader with over 22 years of experience in the healthcare industry. His expertise spans healthcare operations, P&L management, business transformation, and growth. Known for his strategic and execution capabilities, Gupta has been instrumental in

driving advancements in multi-cultural, multi-country healthcare businesses.

Nitin's journey began in a middle-class family where he was taught the importance of moral integrity and education. He earned a Bachelor of Technology from IIT Delhi, where he discovered his passion for data analysis and strategic thinking. This led him to join Evalueserve, a startup specializing in analytics, research, and consulting, where he built and expanded the telecom and technology practice from the ground up. Through this experience, Gupta not only honed his project management skills but also quickly advanced into leadership roles. Guided by visionary mentors, he developed a profound expertise in managing teams, projects, and client relationships.

Nitin Navish Gupta's decision to transition into the healthcare sector was driven by his determination to instigate impactful transformations within the industry. When he joined Aster DM Healthcare in the GCC region during the challenging COVID crisis, he demonstrated resilience, innovation, and



an unwavering commitment to excellence, continuing to lead with dedication in a time of unprecedented challenges.

NITIN NAVISH GUPTA'S DECISION TO TRANSITION INTO THE HEALTHCARE SECTOR WAS DRIVEN BY HIS DETERMINATION TO INSTIGATE IMPACTFUL TRANSFORMATIONS WITHIN THE INDUSTRY

AS THE CEO

As a leader and CEO, Nitin Navish Gupta emphasizes integrity, purpose, continuous improvement, and teamwork. He believes that integrity is the foundation of trust and

transparency, which guides his decision-making process. Every day, he strives for progress, taking small steps to enhance skills and processes while maintaining a clear goal in sight. Gupta is dedicated to empowering his team by fostering autonomy, allowing room for learning from mistakes, and providing ongoing support without resorting to micromanagement.

His approach to mentoring is multifaceted, combining external and internal interventions. Externally, he focuses on individual skill development through coaching journeys, sponsorships for educational programs, and executive coaching institutes. Internally, he implements tailored programs to address specific functional needs, such as 'Finance for Non-Finance People,' to enhance financial literacy within his team.



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ANUBHAV DUBEY

Co-Founder - Chai Sutta Bar

Coffee shops have been a staple and trendy gathering spot in India for over two decades, but little did we know that a modern tea bar would steal the spotlight and become one of the most popular places to hang out across the country. The success of Chai Sutta Bar is a testament to the realization of a dream by its co-founder, Anubhav Dubey. He founded this innovative tea brand based on a simple yet powerful insight – chai has always been an essential part of Indian culture, yet its full potential had never been fully explored.

KNOWING ANUBHAV DUBEY

Anubhav Dubey, the co-founder of Chai Sutta Bar (CSB), embodies the spirit of an entrepreneur, a learner, and a passionate explorer. His journey, though rooted in initial failures, reflects the resilience and determination that eventually led to his success. He began his career with setbacks in various pursuits, including CA, CAT, and UPSC preparations, yet each failure became a stepping stone toward his true calling in entrepreneurship.

In 2016, after embracing failure, Dubey ventured into the world of entrepreneurship by founding Chai Sutta Bar with a modest investment. Over the course of seven years, his hard work and innovative mindset turned CSB into a global sensation, with over 550 outlets across more than 300 cities, selling 4.5 lakh kulhads daily, and building a community of over 1 million followers on social media. The company, which remains bootstrapped, has achieved a cumulative revenue of 150 crores.

Dubey's ultimate dream has always been to create an Indian food and beverage brand that garners global recognition and makes India proud. He attributes his success to hard work, resourcefulness, and the invaluable lessons learned from the market and people. One of his proudest achievements is having his headquarters in Indore, India's cleanest city.

Under his leadership, Chai Sutta Bar has created more than 1,000 full-time jobs for potters, reduced plastic cup consumption by replacing them with eco-friendly kulhads, and provided millions of customers with a go-to hangout spot for great food and vibes.



Anubhav Dubey remains a student of the ground reality, always exploring new domains, building, innovating, and scaling. He looks forward to expanding his entrepreneurial

ANUBHAV DUBEY, THE CO-FOUNDER OF CHAI SUTTA BAR (CSB), EMBODIES THE SPIRIT OF AN ENTREPRENEUR, A LEARNER, AND A PASSIONATE EXPLORER. HIS JOURNEY, THOUGH ROOTED IN INITIAL FAILURES, REFLECTS THE RESILIENCE AND DETERMINATION THAT EVENTUALLY LED TO HIS SUCCESS

journey by launching exciting brands under the CSB umbrella. In his personal life, he enjoys cricket, engaging in business discussions, and spending quality time with friends.

BEYOND INDIAN BORDERS

Chai Sutta Bar's journey from humble beginnings to extraordinary success has been nothing short of remarkable. The brand has rapidly expanded its presence, now boasting 165 outlets across over 195 cities in India, Dubai, and Oman. This impressive growth has positioned Chai Sutta Bar as the largest Kulhad Tea franchise in India.

Beyond serving tea in traditional kulhads, Chai Sutta Bar is deeply committed to environmental sustainability and community development. The brand has created opportunities for 250 potter families who produce the kulhads used in its outlets, fostering sustainable business practices that positively impact local communities.

With a massive turnover this year, Chai Sutta Bar's focus on eco-friendly practices and support for local artisans highlights its dedication to both sustainability and the growth of the communities it serves.



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SASI KUMAR

CEO - Omani Vegetable Oils & Derivatives Company

The FMCG industry is characterized by its diversity, rapid evolution, and intense competition, with a vast and geographically dispersed consumer base. Local competitors can also have a significant impact on businesses within this sector. However, strong leadership is essential for steering companies towards operational efficiency and sustained growth. A prime example of such leadership is Sasi Kumar, the CEO of Omani Vegetable Oils & Derivatives

Company. Under his guidance, the company has grown to become one of the leading edible oil suppliers in Oman, demonstrating the importance of quality leadership in navigating the challenges of this dynamic market.

FROM THE SCRATCH

Sasi Kumar, the CEO of Omani Vegetable Oils & Derivatives Company, brings a wealth of experience to the FMCG industry. With an MBA in General Management and a fellowship

in Management from Cranfield School of Management, UK, he has honed his leadership skills over the years. His professional journey includes significant roles at major companies such as The Coca-Cola Company and Radico SPS UK before joining Omani Vegetable Oils & Derivatives in 2007.

Reflecting on his experience, Sasi notes the remarkable transformation in the consumer products market, which has evolved into one of the fastest-growing and most competitive industries. Today, FMCG items are indispensable in everyday life across the globe. For businesses like his, staying competitive requires continuous engagement with consumers and adapting to their changing needs by creating high-quality, value-added products. Sasi emphasizes that as a leading FMCG company, innovation is crucial, and regular introduction of useful solutions is necessary to maintain relevance in an ever-changing market.

OMANI VEGETABLE OILS & DERIVATIVES COMPANY IN A NUTSHELL

Omani Vegetable Oils & Derivatives Co. has been dedicated to providing healthy cooking oils for many years, driven by a strong commitment to quality and industry excellence. The company's focus on core principles and values has established it as a household name across the Middle East and Africa. With nearly a decade of steady growth, the company continues to thrive in the competitive FMCG sector, bolstered by its dedication to corporate social responsibility and sustainable business practices. While the path from production to consumer involves significant challenges, including low margins and ongoing costs, the

company's long-term vision and responsible approach have positioned it for continued success in the global market.

SASI KUMAR REFLECTS ON THE EARLY DAYS OF OMANI VEGETABLE OILS & DERIVATIVES CO., WHEN THE COMPANY WAS SMALL AND FOCUSED ON GROWTH. TO TAKE THE FIRM TO THE NEXT LEVEL, HE EMPHASIZED THE CRITICAL IMPORTANCE OF PRICE AND QUALITY

AS THE CEO

Sasi Kumar reflects on the early days of Omani Vegetable Oils & Derivatives Co., when the company was small and focused on growth. To take the firm to the next level, he emphasized the critical importance of price and quality. Recognizing the balance between supply and demand as key to survival, Sasi dedicated significant effort to address these factors, ensuring the company's stability and success through team collaboration. Another challenge he faced was convincing dealers to carry their products. To overcome this, he implemented a long-term partnership strategy, which proved beneficial for all parties involved. By fostering strong relationships with suppliers from the start, Sasi successfully built a reliable supply chain that supported the company's growth.



SACHIN MITHAL

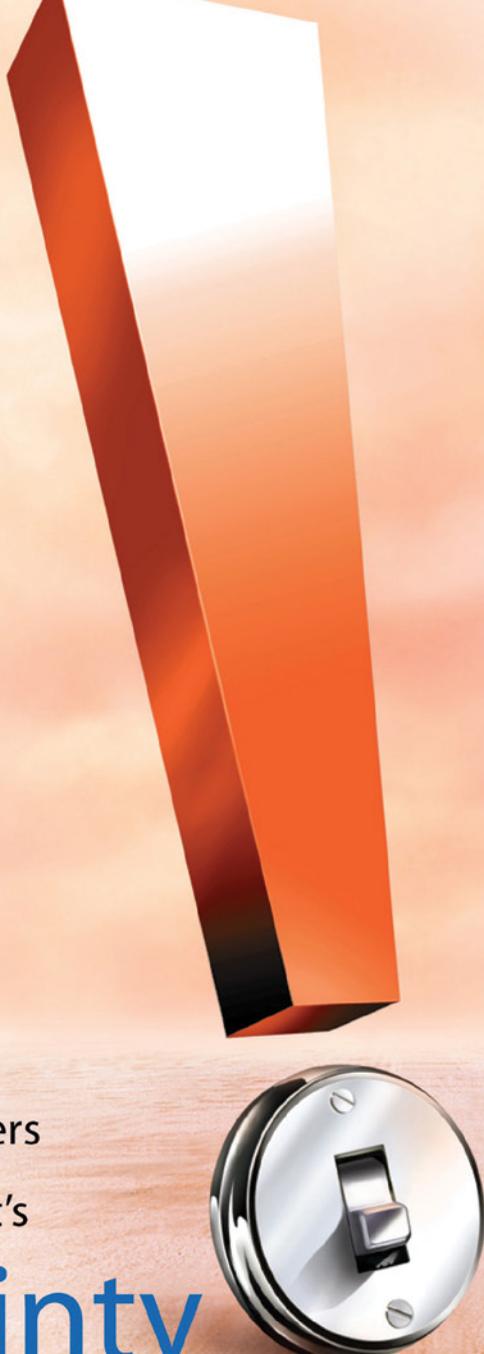
Head of Hitachi, Ltd. & Vice President, Leader of
Global Business Services & Process Transformation

Given the intense competition in India's air conditioner market, Hitachi, once a leading brand, has experienced a significant decline, falling out of the top three and into losses. This downturn is not limited to India; the company has faced a notable setback globally across its product lines, which is concerning given the strong brand reputation it has built over the years. In light of its current challenges,

industry experts believe that a strategic shift is necessary for Hitachi to regain its market position. Such a transformation would require strong leadership from its top management, particularly figures like Sachin Mithal, Head of Hitachi, Ltd. & Vice President.

KNOWING SACHIN MITHAL

Sachin Mithal, the Head of Hitachi, Ltd. & Vice President, brings a wealth of experience



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National Grid, that owns and operates an array of electricity transmission and gas distribution operations across the UK, wanted to sell four of its gas distribution networks. Timely delivery of quality data was the most crucial aspect of the separation process. As one of the world's fastest growing technology and business solutions providers, Tata Consultancy Services (TCS) managed this complex data migration process by adapting to the varied technology landscape and extraction schedule of each buyer. TCS also worked with other vendors and built a common migration platform which reduced costs and simplified the process. And of course, enabled National Grid to experience certainty.

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and a strong personal background to his leadership role. A U.S. citizen and Overseas Citizen of India, he has lived in Japan for 12 years and is fluent in Japanese. His career is marked by a proven track record in developing innovative business models and go-to-market strategies for IT services companies. He has successfully transformed organizations from low-cost providers to strategic partners in digital transformation (DX), building new capabilities to support these goals.

Sachin is known for his ability to lead through periods of uncertainty, particularly in situations involving Japan, and has played a pivotal role in driving global digital transformations. By leveraging development centers in India, Poland, and the Philippines, he focused on delivering value to large Japanese clients. Throughout his career, he has cultivated trusted executive-level relationships across diverse cultures and led multinational teams. Additionally, he has turned around struggling accounts by focusing on customer needs and value creation. With a background in AI research, Sachin continues to shape the future of technology-driven transformation.

JOURNEY TOWARDS HITACHI

Sachin Mithal has had a distinguished career spanning multiple leadership roles across various industries and regions. From 2016 to 2021, he served as the CEO of Indo Kenshu Services, a subsidiary of Lohia Corp, based in Tokyo and India. During this time, he successfully transformed the business model of the 技能実習制度 TITP industry, focusing on improving its ability to better serve societal needs.

Before this, he was the Founder & CEO of Grow By Innovation, Inc. (2014-2016), a

boutique consultancy that helped Japanese companies transform their innovation ecosystems, with operations in Silicon Valley, Tokyo, and India. Prior to that, Sachin led Infoteria America Corporation, the U.S. subsidiary of a listed Japanese company, as CEO and Chairman (2012-2014). Here, he turned around a loss-making business model by shifting from Time & Materials (T&M) to intellectual property (IP) licensing, after the subsidiary was formed through the acquisition of a San Francisco-based startup.

His tenure at Infosys (2003-2012) saw him rise through the ranks, eventually becoming a Client Partner. Over a 10-year period, he developed profitable Digital Transformation businesses with Japanese companies, building capabilities across India, Japan, the U.S., and the Philippines. He was also instrumental in redesigning the engagement model for Japan, significantly improving customer retention and business growth. Additionally, as a Senior Engagement Manager at Infosys, he helped reposition the company from a low-cost outsourcer to a technology-driven business solutions partner.

Earlier in his career, Sachin served as a Management Consultant and GTM Leader at Strategy& (formerly PwC) from 1998 to 2001, where he led the go-to-market strategy for transforming legacy telecom products to VoIP technology at Nokia (Lucent). His professional journey began in the early 1990s as an AI Researcher/Senior Software Engineer at NASA, CSC, Secom AI Lab, and Nokia, where he designed and implemented machine learning algorithms.

Sachin's leadership, expertise in digital transformation, and global experience continue to drive innovation and transformation in every role he takes on.

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ACHINTYA ACHARYA

President - HTL Co. Japan Ltd.

Artificial intelligence is a leading force in today's tech landscape, but its advancements, along with other innovations in fields like automotive and industrial applications, depend heavily on the semiconductor industry. The sector is expected to hit a \$1 trillion valuation by 2030, driven by these critical developments. However, without strong leadership steering companies through the digital revolution, the semiconductor

industry could encounter significant challenges. In this context, Achintya Acharya, as the President and CEO of HTL Co. Japan Ltd., is playing a pivotal role. He is steering the company toward success, aligning with its vision to deliver top-tier technological solutions globally.

A VISIONARY LEADER

Achintya Acharya is a seasoned expert in semiconductors, flat panel display and related

domains. He completed his Bachelor's in Electronics and Electrical Engineering from IIT BHU in Varanasi, followed by a Master's in Control Systems and Instrumentation from IIT Delhi. In 1994, he founded HTL Co. in Japan, entering the market during a pivotal period of technological advancement.

HTL CO. JAPAN LTD. IN A NUTSHELL

Since its inception HTL Co. Japan Ltd. has consistently received valuable opportunities from its customers, who have shared their growth plans, enabling the company to grow alongside them. This collaborative approach has driven HTL's continuous growth. Moving forward, the company remains committed to taking on new challenges and providing effective solutions, leveraging its global presence and expertise in sales, engineering, development, and maintenance services.

HTL's core focus will continue to center on equipment for semiconductors, flat panel displays, additive manufacturing, security, strategic materials, and system integration software development, including digital transformation and AI products. The company is dedicated to exploring new technologies for innovation and will enhance its R&D efforts to stay at the forefront of technological advancements.

AS THE PRESIDENT AND CEO

As the driving force behind HTL Co. Japan Ltd., Achintya Acharya has played a pivotal role in guiding the company to collaborate with industry leaders such as Ashok Soota and Azim Premji, helping them establish their software development operations in Japan. With his deep expertise in semiconductors, Achintya led HTL to attract numerous American, European, and Japanese

companies seeking assistance in hardware development. This strategic integration of both hardware and software technologies has allowed HTL to fully leverage its capabilities and maximize the potential of its offerings. Through these partnerships, both HTL and its Indian counterparts have benefited, with Indian companies gaining expertise in new areas, while HTL received operational support from its Indian operations.

HTL'S BUSINESS CONTINUES TO GROW RAPIDLY, AND THE COMPANY HAS ACTIVELY JOINED THE MAKE-IN-INDIA INITIATIVE, CONTRIBUTING TO THE DEVELOPMENT OF SEMICONDUCTOR FABRS, FLAT PANEL DISPLAYS, AND 3D PRINTING TECHNOLOGIES

HTL's business continues to grow rapidly, and the company has actively joined the Make-in-India initiative, contributing to the development of semiconductor fabs, flat panel displays, and 3D printing technologies. The company's commitment to the Make-in-India vision aligns with the Prime Minister's initiative, and HTL has been in close contact with the PMO in New Delhi to support this cause. The establishment of a clean room in Bangalore stands as a testament to HTL's dedication to advancing semiconductor manufacturing in India, and the company is actively seeking corporate partners in India to join forces in this initiative.



HARISH SAKTHI

CEO - Global Corp Logistics

Leadership success hinges on a broad vision, effective communication, foresight into future trends, and maintaining a competitive edge—qualities that transcend industry boundaries. In the logistics sector, companies can no longer depend on intuition alone; instead, they must make strategic, data-driven decisions informed by reliable B2B customer insights. Thus, a leader who embraces change and drives innovation is essential.

Harish Sakthi exemplifies this caliber of leadership as the CEO of Global Corp Logistics. With a commitment to advancing

digital transformation and reshaping the logistics landscape, he leads the organization towards excellence in a rapidly evolving industry.

FROM THE SCRATCH

Harish Sakthi, a visionary leader with a Management degree, an Honors Diploma in Computer Science, and certification in Quality Management, brings a deep passion for technology and innovation to the logistics industry. Known for his forward-thinking approach, Harish actively learns from industry leaders and promotes best practices

within his team to drive growth and address challenges effectively. His strategic acumen in technology, combined with his collaborative skills, has propelled his organization to new heights.

From a young age, Harish was captivated by the shipping industry. Although he initially began his career in IT, he maintained a strong interest in the export-import sector. His enthusiasm eventually led him to Oman, where he began as a salesperson, eagerly learning the intricacies of logistics, air and sea freight, and vessel operations. After seven years of intensive research and hands-on experience, he realized his vision for the industry by founding Global Corp Logistics (GCL) in 2010, with the support of trusted investors and friends. This foundation marked the beginning of his mission to bring transformative change to logistics.

GLOBAL CORP LOGISTICS IN A NUTSHELL

Global Corp Logistics LLC (GCL), established in Oman in 2009 by experienced logistics professionals, identified a crucial market need for specialized services in freight forwarding and warehousing. Committed to quality and efficiency, GCL offers customized solutions in freight forwarding, customs brokerage, and warehousing. With an extensive network spanning over 7,500 locations globally, GCL ensures secure and reliable handling of shipments worldwide.

As a member of the ASYAD Group—Oman’s leading logistics and transportation conglomerate—GCL benefits from ASYAD’s integrated services in shipping, port management, and warehousing. Leveraging Oman’s strategic location, ASYAD strengthens GCL’s role in enhancing regional and international trade connectivity,

positioning GCL as a key player in the global logistics network.

AS THE CEO

When Harish Sakthi took over as the CEO of Global Corp Logistics, he led a dedicated team towards restructuring traditional industry practices by establishing a dedicated Pricing Department to manage communications with overseas offices, address requirements, and set accurate rates. Subsequently he allowed the sales team to focus exclusively on customer acquisition, enhancing their ability to foster strong client relationships.

“We were among the first in Oman to adopt WhatsApp for real-time customer updates, well before such platforms gained widespread use”, Mr. Sakthi shared. “Additionally, we implemented cloud-based ERP technology early on, optimizing our operations long before it became an industry standard”, he added.

IN THE DAYS TO COME

Harish Sakthi envisions growth for Global Corp Logistics across three strategic pillars: increasing branch locations, broadening service offerings, and enhancing leadership by bringing in experienced professionals to guide and inspire the team. His ambition includes establishing a comprehensive GCC-wide trucking company to fill a crucial gap in the regional logistics sector, as no single trucking company currently serves the entire GCC market.

Although GCL began operations in Oman, Harish’s plans have extended beyond, with successful expansions into Saudi Arabia, Kuwait, Bahrain, India, and China. This regional reach reflects his dedication to positioning GCL as a leading logistics provider in the GCC.

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